## **ENERGY IN MOTION**

## Total is a leading international oil and gas company.

We operate **in more than 130 countries** and all oil industry segments, from Upstream, which encompasses oil and natural gas exploration, development and production, and liquefied natural gas, to Downstream, which spans the refining, marketing, trading and shipping of crude oil and petroleum products.





We are also involved in chemical production, which comprises Base Chemicals such as petrochemicals and fertilizers, and Specialty Chemicals, which covers rubber processing, adhesives, resins and electroplating applications.

From this point forward, we are growing into **much more than an oil company**. We are becoming a full-fledged energy company, one that can provide our customers with the energy they need. To that end, we want to promote the emergence of diversified energy solutions, with an emphasis on solar energy and biomass.

We must maintain a lead in all our businesses and continually work to develop the **technologies of the future**. Besides our own R&D capabilities, we capitalize on our culture of partnership to drive innovation. We are forging innovation-focused partnerships, especially with start-ups proposing disruptive technologies.

Our growth model also depends on our social license to operate. We never forget that we need to marshal all the necessary resources to develop operating procedures that balance our need for profitability with a minimal environmental footprint and the greatest community benefits.

Although we are not there yet, we are definitely on course to reshape Total as an energy company.